

**Laura Hundley**

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**From:** Bill Stapleton  
**Sent:** Saturday, September 11, 2004 5:57 PM  
**To:** Terry Michelitch  
**Subject:** RE: Bonus Payments

-----Original Message-----

**From:** Terry Michelitch [<mailto:terry@bbatlanta.com>]  
**Sent:** Friday, September 10, 2004 8:59 AM  
**To:** Bill Stapleton  
**Subject:** Bonus Payments

Bill,

I felt compelled to drop you an email this morning. First of all, we are all very surprised and upset for you and Lance with the way SCA is handling claim's payment given their solid track record in the past. SCA thinks they are going to find something the UCI has not? How absurd.

*Furthermore, it is unprecedented for us to be completely cut out of the loop by a carrier as standard industry best practices is to allow the broker to represent the insured in these types of matters(as we have done on all past bonus payments). Please let us know if there is anything else we can help with in this matter(in addition to aggressively pursuing lloyd's) and we are glad you are taking aggressive means to collect the monies owed from SCA.*

We also wanted to let you know that it has been refreshing to work with someone of Laura's caliber.

Best Regards,

Terry J. Michelitch  
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